

Contact

Ciris Capital BV

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Yacht financing

Organising loans for yachts (nationally and internationally) is a niche market that requires highly specialised expertise. Ciris Capital is the only specialised provider of yacht finance, from 150,000 euros up to 50,000,000 euros, with a maximum term of ten years.

Ciris Capital will gladly make you a proposal on all yachts with a value of more than 225.000 Euro.

Your request for yacht finance can be for various purposes:

1. Financing the purchase of a new yacht
2. Financing the purchase of an existing yacht
3. Re-financing your current yacht
4. Financing a refit or rebuild
5. Transitional finance

A loan by Ciris Capital is based a mortgage on your yacht combined with your personal guarantee. We do not look for other securities related to your business interests or other assets. The financial package is based upon your yacht, not your house or your share portfolio.

The securities we ask for are:

1. First mortgage on the yacht
2. Personal liability of the owner
3. Assignment of insurance policies on the yacht

Financing at Ciris Capital offers you more than just taking out a mortgage on your yacht. First we make an assessment of the value of your yacht – we are familiar with the specifics of every yacht – and your financial position. Then we draw up the optimal finance construction for you and negotiate with various banks on your behalf. Being entirely independent from all banks, we can guarantee you the most cost-effective and reliable finance solution.

Yacht leasing

Our subsidiary Ciris Capital Leasing S.r.l. in Milan offers you all the benefits of Italian yacht leasing. These include the fact that the Italian tax authorities only charge VAT over a part of the lease term.

Ciris Capital Leasing S.r.l. can provide you with significant savings. For example: On a 20-metre motoryacht, you only have to pay 8% VAT on the cost price.

In general, the amount you save depends on the length of the vessel and whether it is a sailing or motoryacht. Ciris Capital Leasing S.r.l. will gladly make you a proposal on all purchases of more than 500,000 euros.

Other services

Ciris Capital is a one-stop shop for all your yachting business. From financing or leasing a yacht to the most efficient ownership constructions, from yacht insurance to support during new build projects, we have the solution.

We can provide you with information and professional advice at every entry level, without obligation. Becoming more familiar with the yachting market. The intricacies of sale or build contracts. Yacht insurance and all related documentation. From first time buyers to experienced yacht owners and those looking to sell, Ciris Capital is always on hand to answer your questions.

Why Ciris Capital

Ciris Capital is specialised in customised yacht finance, combining comprehensive expertise in yachts and their financing.

Of course you could approach ten different national and international banks to negotiate your yacht finance or leasing arrangement. Or you can approach the one specialised company that knows them all. Let us get the best possible deal on the market for you.

Ciris Capital was established in 2001 by the current Board members, Hans Groen and Remco Immink. Together, they have over 20 years of international experience in yacht finance. Both clients and banks make daily use of our knowledge, experience and network within this market sector.

Other reasons to choose Ciris Capital:

- Focussed on results
- Clear communication
- We ensure your time is never wasted

FAQ

Why should I finance or lease my yacht?

Have you ever walked along a marina and wondered how much money was tied up in the water? Surely it is better to keep your financial options open? By financing your yacht, your assets remain liquid and your money keeps working on your behalf. And when a sudden opportunity arises, you are in a position to take it.

Clients with yachts of a purchase value of over 500,000 euros have considerable advantages when using an Italian, French or Maltese lease. These countries have a reduced VAT rate for yachts. The advantage increases proportionally to the length of your yacht. These regulations have been laid down by the local tax authorities and settled after close consultation with the yachting industry.

What is the difference between my bank and Ciris Capital?

Ciris Capital is specialised in 'Customised Yacht Finance'. This field requires a comprehensive knowledge of both yachts and financial constructions. While many banks provide a large range of services and products, the particulars of yacht finance are too specific for them to become truly specialised in the subject.

To discuss yacht finance with Ciris Capital is to talk with a financier who understands your needs and is familiar with the specifics of your yacht. In essence, we base the loan on your based a mortgage on your yacht combined with your personal guarantee. Other securities such as your business interests or other assets are kept out of the picture.

The financial package arranged with Ciris Capital will be based on your yacht, not the value of your house or share portfolio. We are not interested in managing your capital...That's what other specialists are for.

In which countries does Ciris Capital operate?

Ciris works for clients in Europe, North America, Australia, New Zealand and the Middle East. The yacht industry is very much internationally oriented... And this applies equally to our custom-made finance solutions. So if you reside, for example, in the Netherlands, want to register your yacht in the Cayman Islands and then stay sailing in Europe, we will help you create the right financial package. There are no boundaries, only options.

What can Ciris Capital do for me?

Ciris Capital is a one-stop shop for all yachting business, from yacht financing to the most efficient ownership constructions. From yacht insurance to support during new build projects, we are the first and only port of call you need.

How about discretion?

Ciris Capital is acutely aware of the need for the utmost discretion (see our privacy statement). We know how the yachting world operates and treat all information with absolute discretion. Confidentiality is guaranteed.

How do yards see yacht finance?

Experience has taught us that the sooner we get involved in financing a new build project, the better we can carry out our coordinating role. Both you and the yard benefit from professional support with all procedures and paperwork.

Should you have further questions on Ciris Capital and our services, do not hesitate to contact us. One phone call, fax or email will be sufficient.

Information application

Purpose:

- To finance the purchase of a new yacht
- To finance the purchase of a second hand yacht
- To (re-) finance an already purchased yacht
- To finance a refit
- To finance a new ship when the existing ship hasn't been sold yet
- Other

Motor or sailing yacht:

Brand / type:

Year of construction :

Warf:

Price – current value:

Requested finance amount:

Expected date of delivery :

- Call me to make an appointment
- Send me an information package

Title:

First name:

Last name:

E-mail address:

Address:

Postalcode:

City of residence:

Country:

Phone number:

Comments: